

## ***The Sims Consulting Group, Inc.***

### **EDWARD J. PHILLIPS, PE**

**EDWARD J. PHILLIPS, PE** is president of The Sims Consulting Group, Inc. (SCG). He was elected president and managing director in February 1986. Mr. Phillips is an internationally recognized management consultant who specializes in planning optimum manufacturing and warehousing facilities, improving methods, facility layouts and productivity, reducing inventories, and improving space utilization for industrial and commercial clients. He has managed and conducted dozens of industrial facility consolidation and expansion projects, operations improvement assignments, and materials handling improvement projects in manufacturing and distribution facilities ranging in size from 10,000 sq. feet to 1.2 million sq. feet.



His projects have ranged from lean manufacturing and materials handling methods improvement studies to design and implementation of entire automated plants and distribution facilities. He has worked on several major projects with monetary implementation values up to \$US55 million.

Since 1986, Mr. Phillips has personally performed management consulting projects for Alcoa, Apple Computer, AT&T, Canon, Caterpillar, Cummins, Ford, General Electric, Gillette, Hewlett-Packard, National Steel & Shipbuilding, Nike, Pratt & Whitney, Seagram, Sears Roebuck, and Sony.

He has led improvement projects and/or conducted manufacturing or warehousing related seminars throughout the U.S., Canada, India, Malaysia, Mexico, Russia, Singapore, Spain, and Southeast Asia.

Prior to joining the consulting profession in 1982, he was Vice President of Rival Manufacturing Co. where he directed a staff of 35 engineers and technicians involved in product and manufacturing engineering, along with design and development efforts for this household appliance manufacturer. Annual company revenues were \$US90 million. While at Rival, he developed several new products and introduced the company to the use of digital electronics. Prior to joining Rival in 1979, Mr. Phillips was Technical Operations Manager for Motorola's Systems Division where he managed and directed a staff of 170 engineers and technicians involved in hi-tech electronics manufacturing engineering, mechanization/automation engineering, industrial engineering, tooling, model shops, testing lab, and facilities engineering and maintenance. Mr. Phillips had divisional responsibilities for all of the systems division's automation, clean rooms, state-of-the-art manufacturing equipment, test systems and manufacturing computer systems projects.

Mr. Phillips is a registered Professional Engineer in several states in the U.S. He is also a royally chartered engineer in the United Kingdom and a member of Great Britain's Institute of Mechanical Engineers (CEng MIMechE). He is also a charter member of Strategos-International (<http://www.strategosinc.com/strategos-international.htm>), a consortium of leading international authorities on lean manufacturing who collaborate on projects worldwide.

He earned his Bachelors Degree in Mechanical Engineering from Villanova University where he graduated first in his class (magna cum laude). He earned his MBA from Widener University. Mr. Phillips was also awarded the Joseph C. Greyson memorial award by Villanova University for outstanding engineering achievement. He served for several years on the Executive Committee of the Materials Handling Engineering Division of the American Society of Mechanical Engineers and he is past chairman of that group. Mr. Phillips was also elected to membership in Pi Tau Sigma - national mechanical engineering honor society, and Tau Beta Pi - national engineering honor society. Mr. Phillips has been listed in *Who's Who in Finance and Industry* since 1987. He has also been listed in *Who's Who in America* since 1994.